



## HARDING · LOEVNER®

## Investment Philosophy

Harding Loevner utilizes a bottom up approach for building a diversified portfolio of high-quality growth stocks. It undertakes in-depth fundamental research to identify well-managed, financially strong companies that have sustainable competitive advantages that should allow them to grow profitably for long periods.

Fund Facts	
CUSIP	412295036
Inception Date	09/30/05
Minimum Investment <sup>1</sup>	\$25,000
Total Fund Assets	\$5.5 M
Charge	None
Total # of Holdings	50
Expense Ratio	1.25%
Turnover (3 Yr Average)	36.2%
Redemption Fee	2.00% first 90 days
Dividend Policy	Annual
NAV	\$17.62

<sup>1</sup>Lower minimums available through selected fund distributors

## Sector Weightings

Sector	HLMNX	Benchmark*
Financials	21.0%	28.6%
Information Technology	14.0%	7.3%
Energy	12.7%	9.8%
Consumer Staples	11.6%	6.9%
Industrials	11.5%	10.1%
Health Care	10.8%	6.5%
Consumer Discretionary	6.8%	11.2%
Materials	6.3%	9.4%
Utilities	1.4%	4.6%
Telecom Services	0.0%	5.6%
Cash	3.9%	0.0%

## Regional Weightings

Region	HLMNX	Benchmark*
Europe EMU	26.0%	26.5%
Europe ex-EMU	24.3%	27.5%
Japan	18.7%	20.5%
Emerging Markets	14.4%	13.3%
Pacific ex-Japan	5.8%	6.2%
Canada	4.6%	6.0%
Other	2.3%	0.0%
Cash	3.9%	0.0%

\*MSCI All Country World ex-US Index

## Investment Objective

The International Equity Portfolio seeks long-term capital appreciation through investment in equity securities of companies based outside the United States.

## Total Returns

Average Annualized Total Returns  
as of March 31, 2006

	Inception Date	3 month	1 year	3 years	5 years	Since Inception
International Equity Investor Class - Net	09/30/05	8.83%	-	-	-	13.33%
International Equity Investor Class - Gross		9.17%	-	-	-	14.04%
MSCI All Country World ex-US Index		9.68%	-	-	-	14.81%

*Performance data quoted represents past performance; past performance does not guarantee future results. The investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance of the Portfolio may be lower or higher than the performance quoted. Performance data current to the most recent month end may be obtained by calling (877) 435-8105 or visiting [www.hardingloevner.com](http://www.hardingloevner.com).*

**The Portfolio invests in foreign securities, which will involve greater volatility and political, economic, and currency risks, such as exposure to economies less diverse and mature than the U.S. or other more established foreign markets. Economic and political instability may cause larger price changes in emerging markets securities than other foreign securities.**

The MSCI All Country World ex-US Index is a free float-adjusted market capitalization index that is designed to measure equity market performance in the global developed and emerging markets, excluding the US. The Index consists of 48 developed and emerging market countries. Net dividends reinvested. You cannot invest directly in this Index.

All holdings and sector/region allocations are subject to review and adjustment in accordance with the Portfolio's investment strategy and may vary in the future, and should not be considered recommendations to buy or sell any security. The Portfolio is actively managed; therefore holdings may not be current.



## HARDING · LOEVNER®

## Ten Largest Holdings

	Industry	Country	% Assets
Sumitomo Realty & Development	Financials	Japan	3.6%
Metro	Cons Staples	Germany	3.1%
OAO Gazprom ADR	Energy	Russia	3.0%
Mitsubishi Corp.	Industrials	Japan	3.0%
Sanofi-Aventis	Health Care	France	2.9%
Keyence	Info Technology	Japan	2.9%
Roche Holding	Health Care	Switzerland	2.8%
BG Group	Energy	UK	2.8%
Air Liquide	Materials	France	2.8%
WPP Group	Cons Discretionary	UK	2.7%

## Ten Largest Holdings

29.6%

## Portfolio Characteristics

	HLMNX	Benchmark*		HLMNX	Benchmark*
Return on Assets	5.5%	4.2%	Avg Wtd Mkt Cap	\$37,960	\$47,560
Return on Equity	19.7%	20.5%	Price/Earnings	21.3	17.6
Debt/Equity Ratio	31.2%	50.0%	Price/Cash Flow	13.7	10.1
Profit Margin	9.2%	8.8%	Price/Book	2.9	2.7
5 Year ROE	13.5%	13.2%	Alpha <sup>3</sup>	-2.62	0.00
Std Dev of 5 Year ROE	3.5%	3.8%	Beta <sup>3</sup>	1.01	1.00
Sales Growth <sup>2</sup>	6.7%	5.6%	R-Squared <sup>3</sup>	0.93	1.00
EPS Growth <sup>2</sup>	6.4%	5.7%	Sharpe Ratio <sup>3</sup>	0.63	0.73
CF Growth <sup>2</sup>	7.6%	5.8%	Standard Deviation <sup>3</sup>	11.55	11.04

\*MSCI All Country World ex-US Index; <sup>2</sup> Trailing five years, annualized; <sup>3</sup> Trailing three years.  
Based on the fund's underlying holdings in the portfolio

Average Weighted Market Capitalization: the product of a security's price & the number of shares outstanding. Price/Earnings: the ratio of a firm's closing stock price & its trailing 12 months' earnings/share. Price/Cash Flow: the ratio of a firm's closing stock price & its fiscal year end cash flow/share. Price/Book: the ratio of a firm's closing stock price & its fiscal year end book value/share. Return on Equity: the net income divided by total common equity outstanding, expressed as a percent. Alpha: a measure of risk-adjusted return. Beta: a measure of the portfolio's sensitivity to the market. R-Squared: a measure of how well a portfolio tracks the market. Sharpe Ratio: the return over the risk free rate per unit of risk. Standard Deviation: the statistical measure of the degree to which an individual value in a probability distribution tends to vary from the mean of the distribution. Return on Assets: net income for past 12 months divided by total assets. Earnings Per Share: portion of a company's profit allocated to each outstanding share of common stock. Debt/Equity Ratio: total long-term debt divided by total shareholder's equity. Profit Margin: relationship of gross profits to net sales.

*The Portfolio's investment objectives, risks, charges and expenses must be considered carefully before investing. The Prospectus contains this and other important information about the investment company. It may be obtained by calling toll free (877) 435-8105, or visiting [www.hardingloevner.com](http://www.hardingloevner.com). Please read it carefully before investing.*

While the portfolio is no-load, management and other expenses still apply. Please refer to the prospectus for further details.

The Portfolio is distributed by Quasar Distributors, LLC. 4/2006

## Investment Advisor

Former global managers for the Rockefeller family formed Harding, Loevner Management, the Portfolio's advisor, in 1989. Its investment staff of thirteen have an average of 20 years experience, and eight years of tenure. Independent and employee owned, Harding Loevner manages over \$3 billion for foundations, endowments, pension plans, family offices and individuals.

## Portfolio Managers

**Peter Baughan, CFA**

Co-Manager

University of North Carolina, BA, 1983  
8 Years with firm**Simon Hallett, CFA**Lead Manager & Chief Investment Officer  
Oxford University, BA, 1978, MA, 1992  
14 Years with firm**Alexander Walsh, CFA**

Co-Manager

McGill University, BA, 1978  
11 Years with firm**Ferrill Roll, CFA**

Co-Manager

Stanford University, BA, 1980  
9 Years with firm

For More Information contact:

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